Use the Partnering Approach to Become the Trusted Leader People Want to Follow

What is the partnering approach?

The partnering approach is a leadership style that emphasizes collaboration, trust, and mutual respect. When leaders partner with others, they create a more positive and productive work environment, and they are more likely to achieve their goals.
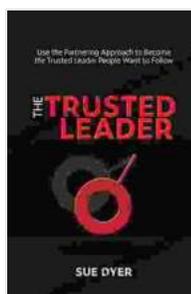
The Trusted Leader: Use the Partnering Approach to Become the Trusted Leader People Want to Follow

by Sue Dyer

★★★★☆ 4.9 out of 5

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Enhanced typesetting	: Enabled
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Print length	: 144 pages
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The partnering approach is based on the belief that everyone has something to contribute. Leaders who partner with others value the input of their team members, and they are willing to share power and decision-making. This creates a more inclusive and empowering work environment, which can lead to increased creativity and innovation.

Benefits of the partnering approach

There are many benefits to using the partnering approach, including:

- Increased trust and collaboration

- Improved communication and decision-making

- Greater creativity and innovation

- Increased productivity and goal achievement

- A more positive and supportive work environment

## How to use the partnering approach

There are a few key things that leaders can do to use the partnering approach effectively:

1. **Build relationships.** The foundation of the partnering approach is trust. Leaders need to take the time to build relationships with their team members, colleagues, and customers. This can be done by getting to know them on a personal level, understanding their needs and goals, and showing them that you are invested in their success.

2. **Be open and honest.** Trust is also built on honesty. Leaders need to be open and honest with their team members about their expectations, goals, and challenges. This creates a more transparent and accountable work environment, which can lead to increased trust and collaboration.

3. **Share power and decision-making.** Leaders who partner with others are willing to share power and decision-making. This does not mean that they give up their authority, but it does mean that they involve others in the decision-making process. This can lead to better

decisions, increased buy-in from team members, and a more empowered work environment.

4. **Focus on the common goal.** When leaders partner with others, they focus on the common goal. This means that they work together to achieve a shared objective. This can help to align everyone's efforts and create a more productive and successful work environment.

The partnering approach is a leadership style that can help leaders to build strong relationships, create a more positive and productive work environment, and achieve their goals. By following the tips outlined in this article, leaders can use the partnering approach to become the trusted leaders that people want to follow.
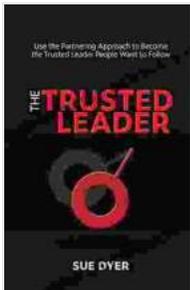
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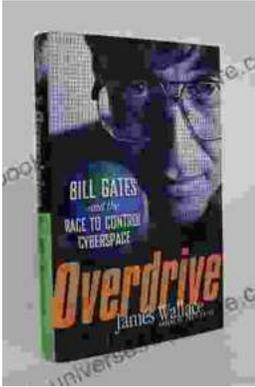
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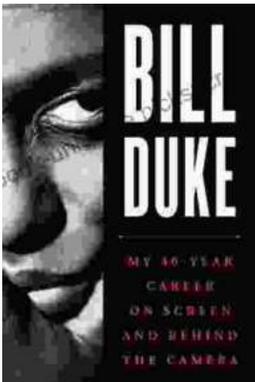
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