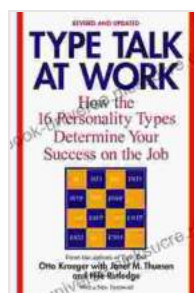


Type Talk At Work - Revised: The 7 Essential Personality Types You Need to Succeed in Business

Now that we've introduced the seven essential personality types, let's take a closer look at the strengths and weaknesses of each type.

Strengths: ISTJs are organized, efficient, and detail-oriented. They are also reliable and responsible, and they take pride in their work.

Weaknesses: ISTJs can be seen as rigid and inflexible. They may also be too focused on details and miss the big picture.



Type Talk at Work (Revised): How the 16 Personality Types Determine Your Success on the Job by Otto Kroeger

★★★★☆ 4.5 out of 5

Language : English
File size : 6089 KB
Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Word Wise : Enabled
Print length : 514 pages

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Strengths: ISFJs are warm, caring, and supportive. They are also loyal and dependable, and they always put others before themselves.

Weaknesses: ISFJs may be too sensitive to criticism. They may also be too accommodating and not stand up for themselves.

Strengths: INFJs are creative, insightful, and compassionate. They are also visionary and inspiring, and they often see the world in a unique way.

Weaknesses: INFJs may be too idealistic and unrealistic. They may also be too sensitive to the needs of others and not take care of their own needs.

Strengths: INTJs are logical, analytical, and strategic. They are also independent and self-sufficient, and they always strive for excellence.

Weaknesses: INTJs may be seen as cold and aloof. They may also be too focused on their own ideas and not open to new perspectives.

Strengths: ESTPs are energetic, action-oriented, and results-oriented. They are also quick-witted and charming, and they always know how to have a good time.

Weaknesses: ESTPs may be seen as impulsive and reckless. They may also be too focused on the present and not think about the future.

Strengths: ESFJs are warm, outgoing, and social. They are also cooperative and supportive, and they always put others before themselves.

Weaknesses: ESFJs may be seen as too accommodating and not stand up for themselves. They may also be too sensitive to criticism.

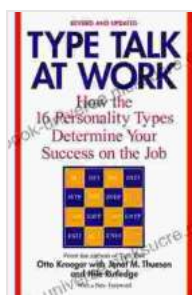
Strengths: ENFJs are charismatic, inspiring, and motivating. They are also visionary and idealistic, and they always see the best in others.

Weaknesses: ENFJs may be seen as too idealistic and unrealistic. They may also be too sensitive to the needs of others and not take care of their own needs.

Now that you understand the strengths and weaknesses of each personality type, you can start to tailor your communication style to the specific people you're interacting with. Here are a few tips:

- Be clear, concise, and organized.
- Stick to the facts and avoid emotional language.
- Be respectful of their time and don't waste it with small talk.
- Be warm, friendly, and supportive.
- Show appreciation for their help and kindness.
- Be sensitive to their feelings and don't be afraid to express your own.
- Be creative, inspiring, and motivating.
- Show them that you value their insights and perspectives.
- Be open to new ideas and perspectives, even if they're different from your own.
- Be logical, analytical, and strategic.
- Present your ideas in a clear and concise way.

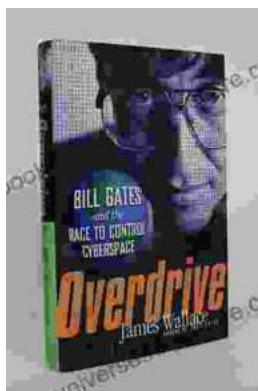
- Be open to debate and discussion, but don't be afraid to stand up for your own beliefs.
- Be energetic, action-oriented, and results-oriented.
- Keep things moving and don't get bogged down in details.
- Be



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